



## Steve Williams

*Managing Principal*  
*SENTRE*

Steve Williams, Managing Principal and a co-founder of SENTRE, focuses on new clients, new concepts and new ideas. He developed a relationship with GE Pension Trust, which together with SENTRE became a major stakeholder in downtown San Diego. Steve sits on the company's Board of Directors and Investment Committee. Steve also co-founded Vesta with Lorenzo Berho. Incorporated in 1997, Vesta is a Mexican industrial real estate fund, with approximately 25 million square feet of leased industrial properties located throughout Mexico.

Steve is a co-founder of Bandwidth Now which transforms commercial buildings into "next gen" environments, treating bandwidth as a utility and Wi-Fi as an amenity using its patent pending Building Optical Network (BON). Bandwidth Now and SENTRE were nominated by Intel for the Computerworld Honors Program's 21st Century Achievement Award.

Steve was formerly a partner with Trammell Crow Company, where he was responsible for the San Diego division. Prior to that, he was an investment salesman for Coldwell Banker in their Santa Ana office. Steve began his career as a certified public accountant with Arthur Young and Co. in San Francisco.

Steve is a grandson of Arthur Banker, co-founder of Coldwell Banker (now CB Richard Ellis, or CBRE). He is a past recipient of the Alonzo Horton Founder's Award, downtown San Diego's most prestigious honor. For more than ten years, Steve taught a one-hour class for Junior Achievement at an inner-city high school, and was named Consultant of the Year in 2000. Steve graduated from UCLA in 1972 and received an MBA from USC in 1974. He is a licensed CPA and licensed real estate salesman. He is active in ULI and was a former national board member of NAIOP.

He is active in the community and currently serves on the boards of the San Diego Regional Economic Development Corporation and CONNECT. He is currently the Co-Chair of the Southern California Leadership Council along with Former Governor, Pete Wilson. He has previously served as Chair of LEAD San Diego. He has also previously served on the boards of the San Diego Chamber of Commerce, the Burnham Institute and the Reuben H. Fleet Science Center. Steve and his wife, Stephanie, have two grown children.